

#### AG CONCEPTS BASIC 101 & ADVANCED 201 January 10, April 18, July 18, October 24



♥On Demand Webcast with 72 hour replay

☑ Includes Live Q & A with Diamond Scott Holland. Monday following @ 7pm ET

Registration closes at 12pm EST the day of the webcast

✓ Not available to New First Contract Year IBOs.

#### JANUARY 10 HTTPS://BIT.LY/3ZIBPNM

APRIL 18 HTTPS://BIT.LY/3P0E1N2

JULY 18 HTTPS://BIT.LY/4IINLHL

OCTOBER 24 HTTPS://BIT.LY/4GANTOF

#### FIRST TIME ATTENDEE

\$120 IBO INDIVIDUAL \$170 IBO COUPLE

\*WITH KOREAN TRANSLATION ADD \$25

#### REFRESHER ATTENDEE

\$90 IBO INDIVIDUAL \$130 IBO COUPLE

AVAILABLE FOR THOSE WHO ATTENDED A PREVIOUS AG BASIC 101



Host: Doyle Yager, FCAM Trainer: Scott Holland, Diamond and Others

### AG SYMPOSIUM & ADVANCED SEMINAR December 6-7, 2025 IN PERSON EVENT ONLY



#### 2-DAY WEEKEND

\$265 IBO INDIVIDUAL \$385 IBO COUPLE

#### SATURDAY ONLY

\$199 IBO INDIVIDUAL \$277 IBO COUPLE





Rick Setzer



Ed Courtney

REGISTER HERE: HTTPS://BIT.LY/42HE07X



## AG Concepts – 2025 Webcasts Basic 101 & Advanced 201 Workshops (Redesigned & Refreshed) January 10, April 18, July 18, October 24



The program consists of 11 hours of modules. You will receive an additional 72 hours to replay the program.

Group 1 Modules	Group 2 Modules	Group 4 Modules
1 hour 30	2 hours 27 mins	2 hours 10 mins
1. Welcome, Potential for Profit and Ethics (20 mins)  2. Introduction to Agriculture 101 (40 mins)  3. Farming Operations & Industry 201 & 20 Technologies Changing Agriculture (30 mins)	4. Soil Compaction and Water & Soil Management Solutions w/ APSA-80 & Ag Demo Kits (63 mins)  5. NEW APSA-80 Demo with Merritt Wiese (15 mins)  6. Introduction to Nutriplant SD, SL & AG (30 mins)  7. NEW Greg Sanford Nutriplant SG & MAC Technology (32 mins)  8. NEW APSA-80 & Nutriplant Ag Totes (7 mins)  Group 3 Modules (4 hours 40 mins)  9. Turf, Lawn Care & the Science of Turf (38 mins)  10. Plant Science and Stress 201 (30 mins)  11. Soil Science 201 (23 mins)  12. NEW APSA 80 201 Q&A by Merritt Weise and Scott Holland with Mike Peterson, Soil Scientist (45 mins)  13. NEW Chelation Relating to Nutriplant AG 201 with Dr Jess Martineau, Crop Scientist & Agronomist (54 mins)	<ol> <li>How to Market AG Products &amp; Tips based on IBO Best Practices (47 mins)</li> <li>Ag Tax Exempt Certificate process (10 mins)</li> <li>Ag Tax Exempt Certificate process continued with Q&amp;A (23 mins)</li> <li>Ag 2022 Performance - (Products etc. &amp; meet the Ag staff) What's New &amp; Coming - John Kloosterman (35 mins)</li> <li>Ag Business Support Tools (12 mins)</li> <li>BONUS Stan Evans video clips on         <ul> <li>A. LOC as a "Surfactant". He bought LOC 55 Gal Drums – Before the Ag Products which began with Spray Adjuvant then APSA-80.</li> <li>Stans Rocky Mountain Oysters Club [now called Harvest Club]</li> <li>A recent video with him &amp;</li> <li>Stan Evans Receiving the Ag Growers Award (3:37 mins)</li> <li>Ernie Braumbaugh Receiving the Ag Growers Award (20 mins)</li> </ul> </li> </ol>

Intro to Ag / Overview 90 min Seminar Promo webcast link: https://youtu.be/QiVtncwGw4o

**Monthly Ag Webinars:** The 1<sup>st</sup> Monday of each month at 9pm Eastern, except major holidays & December (due to the Ag Symposium) www.zoom.us enter WEB ID 89827240202

Registration Link: https://us02web.zoom.us/webinar/register/WN AfCoQj1cRugMFsTFFRHcow

**Screenshots are allowed.** We suggest labeling your notes by module and putting in a binder along with any screenshots of the Workshop slides that you can take with a 2<sup>nd</sup> smart phone or tablet by downloading the zoom app. And printing the pictures and placing them in your binder for your own personal use with customers or you can save in your phone photos in albums labeled by Module for easy access.

**Basic Seminar Resources PDF:** You'll receive an email on the day of the Workshop webcast with a link to download the Ag\_Includes recommended equipment and resources such as household uses for APSA 80 and a whole lot more.

**Watching Options:** On your computer or a tablet – use an aux speaker for better sound. You can also connect your computer to your Smart TV with an HDMI cable for better viewing experience (check your computer and TV connections). You can certainly view the Webinar with others, or host a group at your home, however each IBO MUST purchase a ticket. You can pause the video at any time during the broadcast for a break.

A Live Q&A Conference Call is included and will be held on the following Monday from 7:00pm-8:00pm (Eastern). The call in details will be shared in the confirmation email. Please submit your questions ahead of time to the email address listed in your confirmation email. Try to consolidate all your questions into one email. The Q&A call will be recorded and emailed to all attendees on the next day – this provides a really good value to go back and re-listen to.

**Full AG Document (Revised):** AG additional Info document with Ag farm, golf, turf and water facts, and more details on the AG products and pricing, Ag business support materials are available upline or at the Annual Symposium. For info scroll down



# AG Concepts AG Symposium & Advanced Live Seminar December 6-7, 2025 (For Renewed IBO's Only)



Dec 6, Saturday AG Symposium

12 NOON – 9:30 PM

For IBOs that have already been to the AG Basic 101 Seminar / Webcast.

The seminar is content rich with AG Industry experts and Q&A. The program will consist of one 9-10 hour-day with 3 sessions, a dinner break and other breaks

#### Dec 7, Sunday AG Advanced Seminar 9:00 AM – 2:00 PM

For IBOs that have already been to the AG Basic 101 Seminar / Webcast.

The seminar consists of one 5-hour day as an open interactive discussion with lots of Q&A and includes a break.

#### PLEASE Pre-Register by Purchasing tickets here:

https://agsymp2025.eventzilla.net/e/2138653983

2 Day Weekend Package (Sat & Sun)	Saturday Only	Sunday Only
\$265 per IBO Individual	\$199 per IBO Individual	\$133 per IBO Individual
\$385 per IBO Couple	\$277 per IBO Couple	\$205 per IBO Couple

\*Korean translation will be an additional \$40 per person

#### **HOTEL & VENUE:**

#### Holiday Inn KCI Airport Connected to the KCI EXPO Center

11730 NW Ambassador Dr. Kansas City, Missouri 64153 (10 mins from the airport)

\*\* Yager AG \*\* Group Room Rate \$116 Call 1-816-801-8400 Or Click to Reserve: YagerAG

**LUNCH ORDERS: Cash Only.** Orders taken on site at the registration table & you may bring a small cooler.

DRESS: Casual - casual pants (jeans or khakis) and a polo or casual button-down shirt

Sunday, December 7
Harvest Club 8:30AM
IBOs with 10,000 Annual AG BV
Pictures with Guest Speakers
FREE Cinnamon Buns & Coffee



#### **SYMPOSIUM**

- Hosts Doyle Yager FCAM, Merritt Wiese Founders Diamond, Scott Holland Diamond
- Guest IBO Leaders: Ed Courtney Executive Diamond, Rick Setzer Triple Diamond and others
- AG, Golf & Turf Industry trends, test and yield results and how they relate to our business.
- 2 IBO Panels on results, resources and how to sell the products, with several Top IBOs in the Yager Group with Scott Holland, Merritt Wiese and Ed Courtney
- Various AG / AG Product Experts AG industry speakers & covering topics related to our exciting AG Business -
- John Kloosterman (Ag Brand Manager)
- Darwin Hintz (Technology Manager at Nutrilite's Trout Lake Farm)
- **Greg Sanford** (Farmer, regional sales representative for Verdesian life sciences/Cytozyme)
- **Kyle Long** the basics and importance of soil, fertility (high end specialist at Kinsey soil labs). He is the grandson of Neal Kinsey, who has been an in-depth Ag consultant to sophisticated growers in the methodology of soil fertility and crop production.
- Recognition for IBOs formerly known as the Rocky Mountain Club qualifiers and now known by The Yager Group as The Harvest Club (all IBOs who generated 10,000 BV last year in AG Use & Sales)
- Q&A Sessions with Merritt Weise, Scott Holland, and Ed Courtney on marketing methods and practices based on IBO Best Practices, tools and techniques
- Door Prizes with AG products
- Click here to view the AG Fall Seminar Promo https://youtu.be/QiVtncwGw4o

#### ADVANCED SEMINAR

- Open interactive Group Discussion format with tips, trends and techniques in various Industries & various Crops, & IBO shared experience & experiences with Platinums, Rubies, Emeralds, Diamonds and AG Experts Insights all geared toward advancing your AG business to new levels.
- Presenters / Hosts Diamond Scott Holland & Founders Diamond Merritt Wiese
- Deeper Insights into Product Results, Products Sales, Customer Relationships and more!
- **Updates**: APSA-80, Nutriplant Products & Support, Farm & Farming, Golf & Turf New Practices & Trends-planting speed, spraying technology, residue management, etc
- Marketing / FAQs / Q&A And MORE!



## AG Concepts Facts, Details, Tools, Training, Workshops, Symposium, & Webinars & Products



**AG Symposium:** – We recommend IBOs have already been to the AG Basic 101 & Advanced 201 Workshop and have been contacting farmers, turf farms and golf courses and have been making some sales or having some challenges doing so. The Symposium features outside speakers / presenters and vendors and includes an open forum with Q&A opportunities. The program will consist of one 10 hour-day (with a dinner break and a few other breaks) with 2-3 sessions.

AG Webinars: Held every 1st Monday of almost every month (except national holidays) at 9:00pm EST.

Zoom Webinar ID: 898 2724 0202 Click link to register: <a href="https://us02web.zoom.us/webinar/register/WN\_AfCoQj1cRuqMFsTFFRHcow">https://us02web.zoom.us/webinar/register/WN\_AfCoQj1cRuqMFsTFFRHcow</a>. The Webinars are No Charge. Dial to listen by phone: 1-301-715-8592 or 1-312-626-6799 Enter Webinar ID.

Building an Amway business primarily by building a team / community / network and generating product volume in multiple categories is clearly understood. And you know a part of your business, as Independent Business Owners is an opportunity to develop a product pathway to generate some additional points and income. You've probably heard some success stories with Ribbon and Ag products – in PV and profits. The potential for some more success is knocking, so consider giving this opportunity your attention and/or recommending to IBOs on your team. The AG business is in the USA, however not in Canada.

**The Yager Group's collective AG business** increased by 30% in 2013 /14 over 2012 /13 and 17% the year before or almost 47% over the 2 previous years! And about half of the qualifiers are in the Yager Group! And 214% more qualifiers are from the Yager Group over the last 4 years! In 2021/2022 the AG business grew by 252%. Lets break it down - APSA-80— up 212%, Nutriplant AG — up 297%, Nutriplant SL — up 121%, Nutriplant SD — up 88% of 2021's volume, 736 IBOs have sold at least one Ag product (September 2021-August 2022) however likely another 150 IBOs or so purchase from their upline and PV BV is transferred and therefore are not reflected in the 736 number. 31% of Ag buyers purchase Ag products exclusively. Over 90% of Ag products are direct sales to a customer therefore Ag SKUs are some of the highest VCS products!

The Rocky Mountain Club - This year at the Rocky Mountain AG Club in Uma, Colorado there were 153 IBOs for 2014 /15 who sold over \$10,000 BV in Ag products last year who sold \$6 million of Ag products. And the Top 10 IBOs sold \$2 million BV of AG products – that's 1/3 of the annual Ag sales in the USA! In 2010 there were just 94 qualifiers – and over the last 4 years the numbers have averaged 163 each year - that's 58% more over 2010 and 2011 – that's clearly due to this Ag training program!

The Top 20 IBOs in the Yager Group who are selling Ag products as their product pathway increased their points and earnings by an average of 22% in 2011 over 2010 (we won't have the 2013 reports until Sept). The last 3 years (2009 – 2011) they've earned on average between 10,700 and 87,000 Points, and an estimated \$20,000 to a high of \$162,600 (\*including performance bonus and IRP). The top earner position has risen from 57,000 Points and an estimated \$106,000 in 2009, to 96,000 Points and an estimated \$179,000 in 2010 to 108,000 Points and an estimated \$202,000\* in AG products alone (within about a 7-month selling season, which is a 12% increase in 2010 and a 52% increase in the 2 years since 2009). The FORMULA is: Points x 3.25 = Retail x 50% = max. est. profit (Performance Bonus & I.R.P. - immediate retail profit.) + a free barrel incentive from Amway.

Yager Group's results for other IBOs 2012/13 over 2011/12: There were 65 IBOs that increased their collective PV by almost double to approximately 350,000 PV and 9 new Silver Producers on Ag volume alone this past year! 13 IBOs with 0 Ag PV hit between 1200 & 6500 in Ag PV alone last year. 4 IBOs with under 100 Ag PV hit between 1500 & 6500 in Ag PV alone. 16 IBOs with 200 – 1000 Ag PV hit between 1000 & 14,000 in Ag PV alone. 22 IBOs with 1000 – 5000 PV hit between 1800 & 13,000 in Ag PV alone. 7 IBOs with 5000 – 33,000 hits between 9500 & 35,000 in Ag PV alone. That's quite amazing – congratulations to you all!

The last few summers have had record temps, and that means much more plant stress and water usage. Nutriplant AG & APSA-80 products can help the plant and save money for the farmers, turf farms and golf courses with less water usage. Amway's agricultural products are one of the only products we represent where the customer / client can save money and make money with higher yield results!

The Top 10 states with Ag product sales within the Yager Group (APSA 80 & Nutriplant) represent 89% of IBO sales and are: Kansas (27%), lowa (12%), Arkansas (14%), Missouri (9%), Texas (7%), South Dakota (6%), Colorado (5%), Nebraska (4%), Pennsylvania (3%) and North Dakota (2%).

Farms: There are almost 2 ½ million farms in the USA and 922 million farmland acres, 406 million acres in cropland, and we have the AG program and tools to assist you in selling all the AG products – see page 5 (below).

Farms – Numbers of...1982 – 2012: 1982: 2.48 million; 1987: 2.34 million; 1992: 2.18 million; 1997: 2.22 million; 2002: 2.13 million; 2007: 2.20 million and 2012: 2.11 million - down 4.3%

Farms - Land: 2007: 922,095,840 acres, 2012: 914,603,026 acres

Farms – Average farm size: 2007: 418 acres, 2012: 434 acres – a 3.8% increase

Source http://www.agcensus.usda.gov/Publications/2012/Preliminary\_Report/Highlights.pdf

The Top 10 states with the highest number of farms are: Texas 244,700; Missouri 106,000; Iowa 92,200; Oklahoma 85,500; California 80,500; Kentucky 85,500; Ohio; Illinois 74,300; Minnesota 79,400 and Wisconsin 76,800 – Sources <a href="http://www.statista.com/statistics/196114/top-10-us-states-by-number-of-farms/">http://www.statista.com/statistics/196114/top-10-us-states-by-number-of-farms/</a> http://www.agcensus.usda.gov/Publications/2012/Preliminary Report/Highlights.pdf

The Top 10 states with the highest total AG sales are: California, Iowa, Texas, Nebraska, Minnesota, Kansas, Illinois, North Carolina, Wisconsin and Indiana. The Top 10 states with the highest crop sales are: California, Iowa, Illinois, Minnesota, Nebraska, North Dakota, Indiana, Texas, Kansas and Ohio – Source <a href="http://www.agcensus.usda.gov/Publications/2012/Preliminary\_Report/Highlights.pdf">http://www.agcensus.usda.gov/Publications/2012/Preliminary\_Report/Highlights.pdf</a>

The Top 10 states with the highest acreage of farmland are: Texas, California, Kansas, Missouri, Mississippi, Montana, Wyoming, Tennessee, Georgia and North Carolina. The average farm size is under 500 acres, with 54% under 100 acres and over 30% with over 100. Corn and soybeans are among the Top 5 commodities farms

produce, the others are cattle & calves, dairy products and chicken. Soybeans, wheat and feed grain are among the top 5 exported crops. 2.7 million acres are used for organic crops, supporting nearly 13,000 certified organic operations. Only 3 states are currently in the top 10 Ag sales states for the Yager Group – Texas, Pennsylvania and Arkansas so lots of opportunity! – Source <a href="http://learnfarmingnews.com/which-states-have-the-most-farmland/">http://learnfarmingnews.com/which-states-have-the-most-farmland/</a>

**Water Needs:** Food and agriculture are the largest consumers of water, requiring one hundred times more than we use for personal needs. Up to 70 % of the water we take from rivers and groundwater goes into irrigation, about 10% is used in domestic applications and 20% in industry.

Golf Courses and Turf Farms: There are approximately 17,000 golf courses in the USA, 50% of the 35,000 worldwide, and we have a brochure to assist you in selling all the AG products.

The Top 15 states with the most golf courses: (the most we could find) are Florida (1005), California (928), Michigan (825), Texas (808) and New York (832), Ohio (757), Pennsylvania (690), Illinois (669), North Carolina (556), Wisconsin (505), Minnesota (479), Indiana (444), Georgia (396), South Carolina (351), Iowa (407) and Arizona (322). Only 3 states are currently in the top 10 Ag sales states for the Yager Group – Texas, Pennsylvania and Iowa, so lots of opportunity!

The Top 20 states with the most Turf / Sod farms are: Florida (235/92,990), Texas (20/38,341), Alabama (96/25,805), Georgia (92/24,653), Oklahoma (95/17/846), California (62/15,909), Minnesota (89/14,564), SC (27/14,027), NJ (53/12,485), NC (87/10,952), Michigan (54/10,262), Ohio (62/9,434), Arkansas (58/8,998), Tennessee (56/8,419), Illinois (40/7,994), Virginia (25/7,315), Colorado (48/7,767), New York (14/6,868), Indiana (38/5,076). Only 3 states are currently in the top 10 Ag sales states for the Yager Group - Texas, Arkansas and Colorado, so lots of opportunity!

Water Needs: Turf requires an average of 25 to 60 inches (63.5 cm to 152.4 cm) of water annually, depending on climate, to maintain a healthy appearance. Most of this water is required during summer months (1.5 to 2 inches per week (3.8 cm to 5.08 cm), when rainfall is lowest, often totaling less than 0.5 inch per week (1.3 cm). Unlike trees and shrubs, turf grasses have very little capacity to store water and withstand periods of drought. Golf course turf usually needs water applied at least twice per week in the summer. Any deficit in rainfall must be supplemented with irrigation. A typical golf course requires 100,000 to 1,000,000 gallons (378.5 m3 to 3,785 m3) of water per week in summer to maintain healthy vegetation.

Water audits performed across the country suggest that many golf courses use 20% to 50% more irrigation water than necessary. Reducing this overuse can save many golf courses 50,000 to 500,000 gallons per year.

This chart is by Amway Corp and showcases The Yager Groups TOP 60 IBOs with 8 Year Results from 2008 – 2015 and estimates the profit these IBOs earned from their Agriculture Business. The estimated profit is calculated by taking Points x 3.25 = Retail x 50% = Estimated Profit

		De	mand Or	der Net P	V Per Yea	ır			Total PV	AVG PV Per Year	Total BV	Avg BV per Year	Total EST Profit	AVG Profit Per Year
IBO	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	8 Years	8 Years	8 Years	8 Years	8 Years	8 Years
IBO 1	44,713	50,760	71,401	95,721	108,202	76,014	100,336	63,406	610,555	76,319	1,831,665	228,958	992,151.66	124,019
IBO 2	963	2,418	3,171	1,995	83,646	105,844	175,044	84,187	457,270	57,159	1,371,810	171,476	685,904.97	85,738
IBO 3	60,388	53,028	60,246	53,680	73,075	44,099	38,975	62,965	446,458	55,807	1,339,374	167,422	669,686.99	83,711
IBO 4	51,428	53,589	33,077	50,864	67,644	37,429	57,091	53,181	404,307	50,538	1,212,922	151,615	606,460.95	75,808
IBO 5	31,523	30,539	14,470	50,118	71,276	81,205	76,902	14,082	370,120	46,265	1,110,361	138,795	555,180.33	69,398
IBO 6	48,342	42,246	41,688	35,530	35,764	45,651	46,947	40,149	336,323	42,040	1,008,969	126,121	504,484.46	63,061
IBO 7	33,588	36,170	23,260	25,740	33,239	54,500	55,086	33,886	295,475	36,934	886,426	110,803	443,212.92	55,402
IBO 8	7,201	8,261	22,217	38,290	37,771	47,270	36,171	33,787	230,976	28,872	692,928	86,616	346,463.96	43,308
IBO 9	15,426	24,569	8,778	14,821	15,661	24,254	29,559	30,070	163,147	20,393	489,441	61,180	244,720.49	30,590
IBO 10	4,061	4,527	8,540	15,445	6,924	11,263	47,975	40,707	139,452	17,432	418,357	52,295	209,178.47	26,147
IBO 11				8,505	26,843	32,087	32,455	33,379	133,280	16,660	399,840	49,980	199,919.81	24,990
IBO 12	15,712	16,881	16,436	37,721	17,844	16,150	6,239	8,699	135,694	16,962	407,082	50,885	203,541.14	25,443
IBO 13	2,464	2,928	2,363	2,522	204	14,168	27,863	59,084	111,609	13,951	334,827	41,853	167,413.74	20,927
IBO 14	15,671	16,800	17,594	14,581	15,573	13,564	15,142	14,683	123,622	15,453	370,865	46,358	185,432.58	23,179
IBO 15			?	3,053	10,333	21,416	45,752	26,034	106,604	13,325	319,812	39,976	159,905.78	19,988
IBO 16		6,400	8,825	19,824	22,500	23,954	7,564	17,654	106,737	13,342	320,212	40,027	160,106.10	20,013
IBO 17	43,435	28,350		23,599	17,815	25,721		3,779	142,717	17,840	428,151	53,519	214,075.41	26,759
IBO 18	9,080	5,701	9,461	10,162	8,098	14,928	24,881	12,238	94,568	11,821	283,703	35,463	141,851.31	17,731
IBO 19				6,920	17,393	19,531	15,223	20,210	79,296	9,912	237,887	29,736	118,943.49	14,868
IBO 20	19,193	22,370	12,043	11,928	8,838	10,044	4,787	3,390	92,614	11,577	277,841	34,730	138,920.40	17,365
IBO 21	1,463	1,458	1,458	8,242	9,697	14,137	6,344	22,648	65,469	8,184	196,406	24,551	98,202.87	12,275
IBO 22		9,469	10,595	13,139	8,967	8,503	15,612	5,669	71,976	8,997	215,927	26,991	107,963.54	13,495
IBO 23	21,206	21,112	5,349	8,901	7,124	8,250	6,182	5,206	83,353	10,419	250,060	31,257	125,029.79	15,629
IBO 24					9,065	24,958	23,100	4,608	61,756	7,720	185,268	23,159	92,634.08	11,579
IBO 25		2,654	2,363	8,245	7,195	8,383	11,631	20,485	60,980	7,623	182,941	22,868	91,470.38	11,434
IBO 26			502	4,545	4,850	12,437	17,797	19,916	60,073	7,509	180,220	22,528	90,110.24	11,264
IBO 27		22,748	12,563	10,482	8,576	731	1,692	2,568	59,387	7,423	178,160	22,270	89,079.93	11,135
IBO 28				5,879	15,450	21,768	9,851	6,065	59,041	7,380	177,124	22,141	88,562.16	11,070
IBO 29					11,975	20,910	13,182	11,381	57,476	7,185	172,429	21,554	86,214.51	10,777
IBO 30		16,144	9,995	5,875	6,707	7,953	4,203	4,590	55,498	6,937	166,493	20,812	83,246.54	10,406

AG Products: The most recent Pricing info is below. The numbers are rounded up or down slightly for simplicity. Order from www.amway.com

Product / Sku	Size	PV	BV	IBOC	Suggested Retail	25% Immediate Retail Profit	21 % Performance Bonus	Total	25% Performance Bonus	Total	31% Performance Bonus (2+2+2%)	Total
APSA-80 SKU #314951 CA# 820016	275 gal Tote (Feb 2023)	5,166.52	17,359.5	17,359.5	\$23,146.0	\$5,787.00	\$3,645.49	\$9,432.49	\$4,339.87	\$10,126.87	\$5,381.29	\$11,168.29
APSA-80 # 603563	30 gal barrel liquid	563.62	1893.75	\$1893.75	\$2525.00	\$631.25	\$397.69	\$1028.94	\$473.44	\$1104.69	\$587.06	\$1218.31
APSA-80 CA# 763163	30 gal barrel liquid	563.62	1893.75	\$1893.75	\$2525.00	\$631.25	\$397.69	\$1028.94	\$473.44	\$1104.69	\$587.06	\$1218.31
APSA-80 CA# 603562	2 ½ gal liquid	51.56	173.25	\$173.25	\$231.00	\$57.75	\$36.38	\$94.13	\$43.31	\$101.06	\$53.70	\$111.46
Nutriplant AG # 314952	260 gal Tote (Feb 2023)	6,719.01	22,575.86	\$22,575.86	\$26,251.00	\$3,675.14	\$4,740.83	\$8,415.97	\$5643.96	\$9,319.10	\$6998.51	\$10,673.91
Nutriplant AG # 603481	30 gal barrel liquid	775.28	2604.94	2604.94	\$3209.94	\$605	\$547.03	\$630	\$651.23	\$1256.23	\$806.60	\$1411.60
Nutriplant AG # 603480	2 ½ gal liquid	78.32	263.16	\$263.16	\$306.00	\$42.84	\$55.26	\$98.10	\$65.79	\$108.63	\$81.58	\$124.42
Nutriplant SD # 603479	25 lb bucket	214.74	721.54	\$721.54	\$839	\$117.46	\$151.52	\$268.98	\$180.38	\$297.84	\$223.67	\$341.00
NutriPlant SG # 316220	25 lb bucket (Feb 2023)	240.34	807.54	807.54	\$939.00	\$131.46	\$169.58	\$301.04	\$201.88	\$333.34	\$250.33	\$381.79
Nutriplant SL # 705379	1.6 gal liquid (will be 2 ½ gal (Feb 2023)	89.33	300.14	\$300.14	\$349.00	\$48.86	\$63.03	\$111.49	\$75.03	\$123.89	\$93.04	\$141.90

#### AG BSM TOOLS-Business Support Materials: Order from upline, Internet's website, Internet's Customer Service line

SKU	Description	IBO Prices (Check Upline OR your Org AP)
TL 691	Harvest Greater Rewards APSA 80 brochure	
TL 692	Harvest Greater Rewards Nutriplant SG & SL brochure	
TL 693	Harvest Greater Rewards Nutriplant AG brochure	
TL 698	Harvest Greater Rewards Turf Farms & Golf Courses brochure	
TL 700E	Return on Investment Spreadsheet for Nutriplant SD, AG & APSA-80 (ibocity.com > Downloads > Product support) OR from your Org AP & it's in the Box.com Resources folder	
DVD 14	Harvest Greater Rewards with Diamond Scott Holland & Founders Diamond Merritt Weise	
DVD 15	A Conversation with Growers – Scott Holland	
DVD 81	APSA 80 & Nutriplant Agricultural Testimonies vol 1	
DVD 86	APSA 80 & Nutriplant Agricultural Testimonies vol 2	
DVD 82	APSA 80 & Nutriplant Turf & Lawn Application Testimonies vol 1	
DVD 87	APSA 80 & Nutriplant Turf & Lawn Application Testimonies vol 2	
DVD 83	How to Market APSA 80 & Nutriplant	
DVD 84	APSA 80 & Nutriplant Agricultural Testimonies	
DVD 85	APSA 80 & Nutriplant Details & Demos	

All IBOs - RESPECT: Please be aware that we have invited other IBOs within our other LOS (Line of Sponsorship) groups vs. only IBOs within the Yager Group LOA (Line of Affiliation – meaning Yager Group) and as usual there will not be any identification of who are a part of what group and we'd ask all IBOs to be respectful of that as well and the reason everyone is there, to learn and grow your Ag businesses and not to cross-line with anyone else by even getting into any conversations as to what group someone else is in or any questions outside of general things you'd ask or say to a stranger you met. It is NOT an opportunity to get too friendly with anyone, regardless of who they are or who you think they are or aren't. This is a great opportunity the Yager's and your Upline is providing and therefore please DO NOT disrespect it or abuse it and put anyone in any uncomfortable position as a result of your conversations. Thank You!

Revised December 28, 2022

#### AG CONCEPTS – AG & TURF DEMONSTRATION TRAINING TOOLS ORDER FORM

Send Form & Check to: AG CONCEPTS, PO Box 1572, Nixa, MO 65714

QTY	ITEM			COST	TOTAL	SHIP #
	BAG OF PEAT PELL	ETS (100)		\$18.00		
	AG DEMOSTRATIO	N KIT		\$18.00		
	APSA-80, SD, AG s	amples, peat pellets				
	Use for Demo's an	d Sales				
	50 PEAT POTS (1 B	ag)		\$18.00		
	150 PEAT POTS (3	Bags)		\$50.00		
MAKE CH	HECKS PAYABLE TO:		SHIPPING: (8%) d PAYMENT (3% FEE)  TOTAL:	\$ \$ \$	_	
NAME _		PHONE	NUMBER:			
ADDRESS	S					
CITY			STAT	E		
EMAIL: _						